



**Insurance Institute**  
Newfoundland & Labrador



## 'Coffee & Conversation' Webinars

The Insurance Institute of Newfoundland & Labrador and the Insurance Brokers Association of Newfoundland are pleased to offer you the following seminar as part of our 'Coffee & Conversation' series.

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# Fundamentals of Equipment Breakdown Insurance

**Date:** Friday, March 31, 2017

**Fee:** \$30.00 & HST

**Time:** Login – 9:15 am NST

Presentation – 9:30 to 11:00 am NST

### Via Webinar:

At your computer, login details will be emailed to you

**Note: Webinar registrations are 'per person'**

Are you new to commercial lines, or just need a broader understanding of Equipment Breakdown insurance? This seminar will discuss the necessity of it in today's technically advanced commercial property insurance industry. Understand the gap that exists in commercial all-risk policies that can be filled by equipment breakdown insurance. Learning outcomes include:

- Explaining equipment breakdown basics
- List and describe insurable equipment covered under a typical policy
- Describe potential causes of equipment breakdown
- Explain the coverage agreement
- List and describe the typical policy exclusions
- Review claims examples

### Who should attend?

Brokers – Increase marketing skills and provide broader product offering

Underwriters – Understand how and where the coverage is needed

Claims Adjusters – Learn to recognize the difference between a property and an EBI loss

### Speaker:

Scott McRiner, CIP –Aviva

*Scott served in the Canadian Navy for 13 years as a Marine Engineer before joining Aviva in 2004 as a boiler inspector. He has since advanced to National Manager for claims and inspections. He is a certified Engineering Technologist, National Board in Service Boiler Inspector.*

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### Insurance Brokers Association of Newfoundland

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# Fundamentals of Equipment Breakdown Insurance

Friday, March 31, 2017

Register Online at

[www.insuranceinstitute.ca/institutes-and-chapters/Nova-Scotia/Seminars.aspx](http://www.insuranceinstitute.ca/institutes-and-chapters/Nova-Scotia/Seminars.aspx)

or submit this form to the address below.

Name: \_\_\_\_\_

Company: \_\_\_\_\_ Telephone: \_\_\_\_\_

Address: \_\_\_\_\_

E-mail (for confirmation of registration): \_\_\_\_\_

Fee: \$ 30.00 + HST

Return this form and payment by **March 24, 2017** to:

**Insurance Institute of Nova Scotia**  
220 – 250 Baker Drive, Dartmouth, NS B2W 6L4  
Email to: [IINSmal@insuranceinstitute.ca](mailto:IINSmal@insuranceinstitute.ca)

Make cheques payable to **Insurance Institute of Nova Scotia**

***No cancellations. Substitutions welcome.***

Amount Encl: \$ \_\_\_\_\_ Payment: Cheque      VISA      MasterCard      AMEX

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Signature: \_\_\_\_\_

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